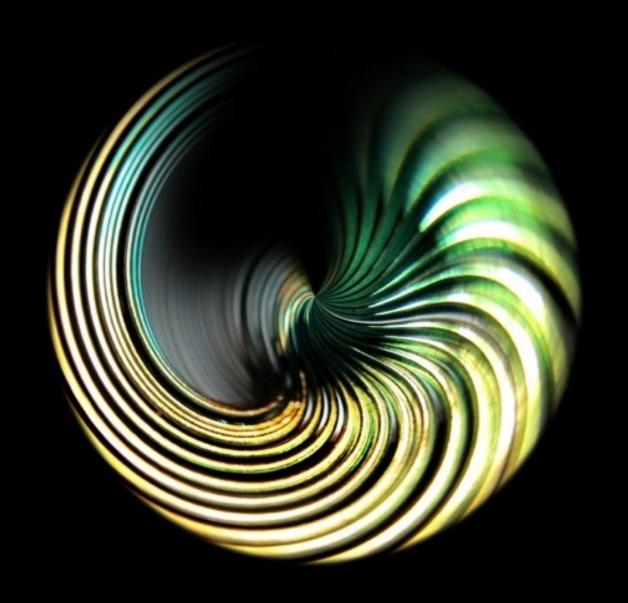
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Workforce Strategies for the Future of Work

2023



We are experiencing a workforce revolution

Microsoft's Latest Work Trend Index Urges To End Productivity Paranoia



'Productivity Paranoia,' Ghost Jobs And Four-Day Work Week Success

A Full Return to the Office? Does 'Never' Work for You?

Employer plans have played out like a game of chicken. Now workers are rebelling outright, and executives are trying everything to make the office worth it.



Work From Home Is Loved Worldwide, Even If Wall Street Hates It

- New research paper highlights global appeal of remote work
- Workers would take 5% pay cut to keep option of days at home

In An Era Of Change And Uncertainty, Employee Development Is Crucial To Corporate Success

With So Many People Quitting, Don't Overlook Those Who Stay

by Debbie Cohen and Kate Roeske-Zummer

October 01, 2021



Employee recognition can save companies billions, Gallup says

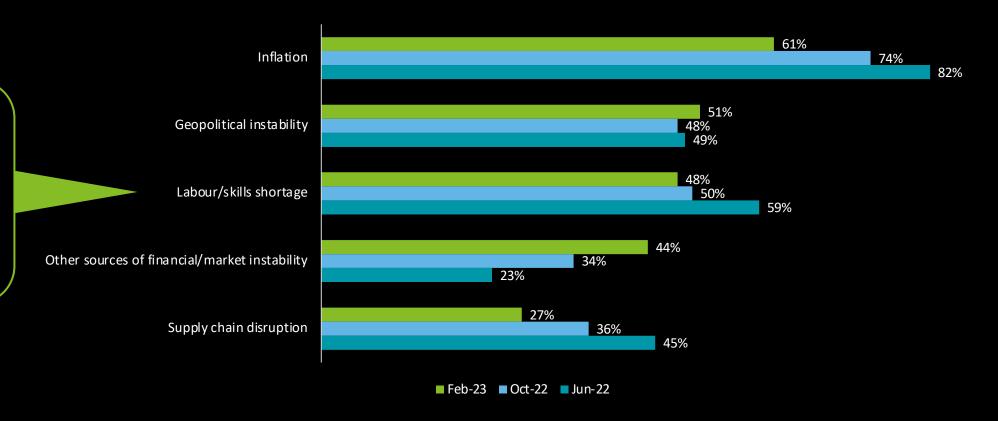
Employers lose out on approximately \$20 million for every 10,000 workers dragged down by draining workplaces, researchers found.

The challenges ahead of us

We asked over 100 CEOs what external issues they expect to influence or disrupt their business strategy within the next twelve months¹ ...

External issues CEOs expect to influence or disrupt their business strategy within next 12 months¹

Labour /skills shortage continues to remain one of the top anticipated disruptions to impact business strategy¹





Recession...with a hot labor market?

Unemployment rate in Canada remains at a low 5% ¹

Unemployment to job vacancy ratio is 1.1, close to a record low recorded in the 2^{nd} quarter of 2022^2

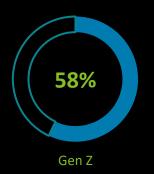


Canada's economy added *35,000* jobs in March 2023, up *425K* since March 2022³ Industries experiencing highest job growth included:

- Transportation and warehousing + 41K +4.2%
- Business, building and other support services +31K +4.4%
- Finance, insurance, real estate, rental and leasing +19K +1.3%

According to a recent poll by Robert Half, 50% of Canadian workers are planning to look for new jobs in Q1-2 of 2023, up from 28% a year ago. Within this group, those most likely to make a move included:⁴

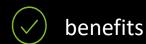






Job seekers are prioritizing⁵:









Work ethic...or life ethic?

"YOLO"

"Quiet quitting"

According to the 2022 Deloitte Gen Z and Millennial Survey¹

The top reasons for choosing an employer are:

The top reasons for *leaving* an employer are:

Work life / balance

Learning and development opportunities

Pay

Mental health

Burnout

Pav

Pre-2020, employee engagement was rising globally for almost a decade, but now it is stagnant with...

21%

of Canadian employees feeling 'disengaged'³

+50%

of the workforce considered as "Quiet Quitters" and of that, 18% considered as "Loud Quitters"⁴

According to Deloitte's 2022 Well-Being Study,

70% of C-Suite executives are seriously considering leaving for a job that better supports well-being³

Productivity theater...or creating a culture of trust?

PRODUCTIVITY TRACKING IS DRIVING EMPLOYEE MISTRUST

67 minutes



Number of minutes the average worker spent each day making sure they appeared productive online to their bosses and colleagues¹

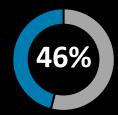
Employee tracking tools have led to "productivity theater," where employees spend more time signaling that they are working, at the expense of their actual work²



EMPLOYEE TRUST IS CRITICAL TO ENGAGEMENT AND RETENTION



Out of which



Canadian workers reported a decrease in trust towards their employers compared to pre-pandemic times¹ relate it to change in workplace culture¹

An Oxford University study of 1,800 workers at British telecommunications firm found that happy workers were 13% more productive³

TRUST CAN BE DEFINED, MEASURED, AND EMBEDDED IN STRATEGY

Gallup research found that highly trusted workplaces enjoy 50% higher employee productivity, 106% more energy at work and 13% fewer sick days⁴. According to Workforce Institute 24% of employees who left their jobs cited lack of trust as their primary reason for quitting⁵.

Hybrid? Return to office? The debate is over

According to the 2022 Deloitte Millennial and Gen Z Survey and the Deloitte Women @ Work Outlook



75% of

of Millennials and Gen Z

AND

65%

of women prefer hybrid work

... according to Nick Bloom, Stanford University economics professor

... 95% of companies he speaks to plan to be hybrid³

The percentage of job postings advertised as remote increased



from **20.6%** in Jan. 2022 to

22.9% in Jan. 2023

AND

Only 11 million square feet of office space is currently being built across Canada, the lowest since fall 2017.1

Downtown Toronto's office vacancies have hit a **28**-year high due to hybrid work models, with tech sector contributing to the high vacancy rate. Canada's national office vacancy rate is also at an all-time high of **17.7%**⁴







Human-technology collaboration

Research involving 1500 organizations in a range of industries revealed greater performance improvements occur when humans and machines work together, enhancing each others' strengths¹



Deloitte's 2023 Human Capital Trends report revealed that...

Al and machine learning will contribute to a 37% increase in labor productivity by 2025²

...and that organizations are more likely to use AI to augment rather than replace workers²

90% of business leaders recognize the importance of utilizing technology to enhance work outcomes and team performance...

YET

only **22%** feel that their organizations are adequately prepared to do so².

Worker expectations and agency

There has been a 40% increase in employee-led activism since the pandemic globally¹

AND

Around 61% of senior executives in Canada expect a rise in activism among their employees²

Gen Z is **2X** as likely to speak out and hold companies accountable for social issues such as¹:

- Diversity, equity and inclusion
- **†** Environmental impact
- * Mental health support
- ⁺ Philanthropy
- * Ethical working conditions

Increase in number of Canadian companies participating 4-day work week pilots⁵

63% of organizations found it easier to attract and retain talent and 78% employees reported being happier with 4-day week



Scotiabank's employee feedback on long commutes during the pandemic led to the creation of new community working spaces, showcasing the bank's commitment to a purpose-driven approach and willingness to explore different work options⁷

Stakeholder capitalism in a volatile world

EMPLOYEES WANT ORGANIZATIONS TO LEAD BY EXAMPLE...









86% of employees surveyed by Deloitte said they expect their CEO to speak out on societal issues¹

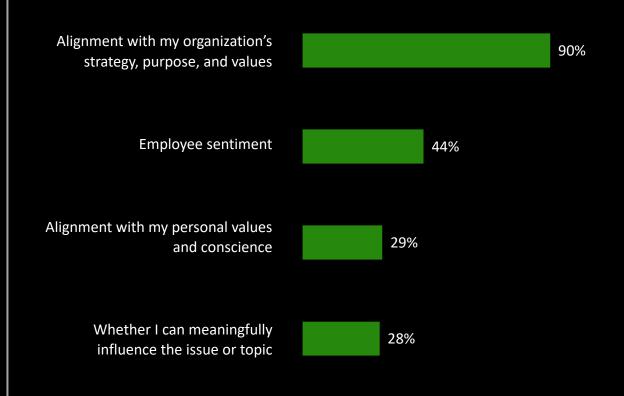
...AND ORGANIZATIONS BENEFIT WHEN THEY DO SO

+ ÅÅÅ -

According to a Gartner survey, when an organization acted on social issues, the proportion of workers who were considered

highly engaged increased from 40% to 60%²

According to the June 2022 Deloitte / Fortune CEO Survey, leaders consider the following factors when taking a vocal stand on social or societal issues...³





Key shifts have transformed the future of work and laid the groundwork for opportunity

FROM		T O
Jobs	>>>	Skills
Employees	>>>	Workforce ecosystems
Flex work	>>>	Flex everything
Automation	>>>	Augmentation
Productivity	>>>	Human performance

From JOBS to SKILLS

According to Deloitte's Skills Based Organization Report 2022...

Organizations that embed a skillsbased approach are

63%

more likely to achieve results than those that have not adopted skillsbased practices¹ 77%

of business and HR executives say flexibly moving skills is critical to navigating future disruptions¹ 66%

of workers say they would be more likely to be attracted to and remain at an organization that values and makes decisions based on their skills and potential¹

ACTIONS TO TAKE

- 1 Reorganize work around skills both human and machine
- 2 Use skills, rather than jobs, to make decisions about the work and workforce
- 3 Build a "skills hub"— an engine of skills data and technology governance to power decision-making

From EMPLOYEES to WORKFORCE ECOSYSTEMS

According to Deloitte and MIT's 2022 report, "Orchestrating Workforce Ecosystems"...1

of managers view some external workers as part of their organization's workforce

of managers agree that effective management of external contributors is critical to organizational success

Organizations who consider themselves intentional orchestrators of talent are...

- more likely to agree that their org supports managers when hiring external contributors
- as likely to report that their leaders understand how to distribute work among internal and external workers

ACTIONS TO TAKE

- Develop a strategy
- Coordinate management of internal and external workers
- Hire and curate an internal and external ecosystem of workers

From FLEX WORK to FLEX EVERYTHING

of women working in hybrid environment have experienced or are concerned about a lack of flexibility in their working patterns¹

JP Morgan, BP, and Alphabet's X Moonshot Factory launched pilot programs with Roleshare, a creator of a job-sharing marketplace and management platform. The platform allows companies to retain employees who love their jobs but need or want a more flexible role to accommodate family and personal needs, or other interests and passions²

Waste Management pays for college degrees and professional certificates for employees' spouses and children³

ACTIONS TO TAKE

- 1 Offer to flex the "where" of work and the "why" of work
- 2 Create opportunities for employees to explore passions outside of their core job responsibilities
- 3 Refine benefits create targeted offerings to employee's based on lifecycle needs

From AUTOMATION to AUGMENTATION

According to Deloitte's 2022 Global Intelligent Automation Survey...

1 in 5

organizations do not have a clear and accepted vision for intelligent automation¹

41%

of organizations do not have an enterprise-wide intelligent automation strategy¹ 60%

of organizations are more likely to use Al to assist workers rather than the 12% that plan to replace workers²

18

ACTIONS TO TAKE

- 1 Leverage technology to improve productivity and drive community
- 2 Provide accessible tools that provide a best-in-class employee experience
- (3) Conduct an internal audit of what uniquely-human tasks employees should focus their time on

From PRODUCTIVITY to HUMAN PERFORMANCE

89% of the C-suite

AND

75%

of employees say that **improving their well-being** is a top priority for them this year¹

80%

of employees say they would quit a job if forced to come to office⁴

Most workers toggle between apps **10 times an hour**, costing organizations

32 days per worker, per year of workplace productivity²

ACTIONS TO TAKE

- 1 Empower the workforce to make work-life integration a priority
- (2) Redesign the work around well-being
- (3) Simplify the Digital Workplace, focusing on tools which help employees deliver optimal outcomes





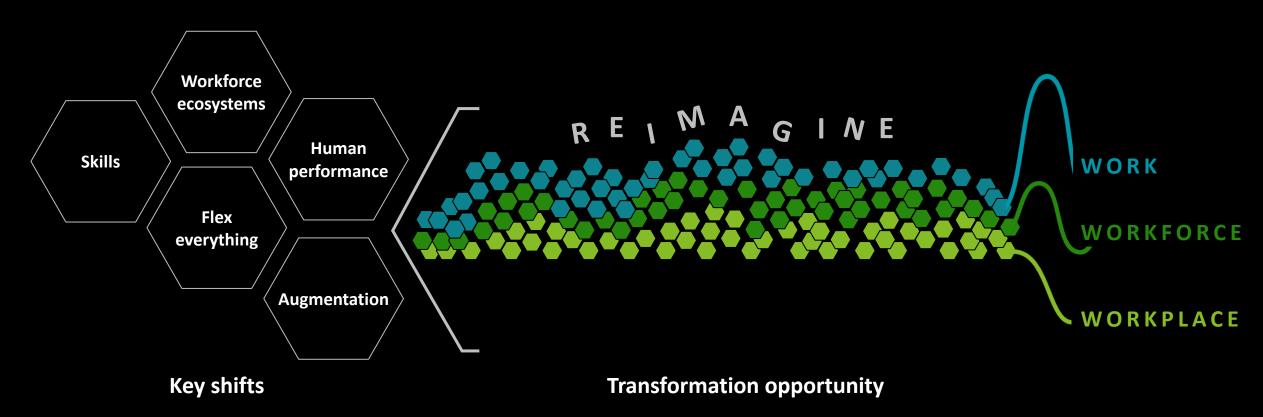
We have entered our third, great Promethean moment

— Thomas Friedman
Author, reporter, columnist



The groundwork has been laid...

KEY SHIFTS ARE CONVERGING, CREATING A DYNAMIC ENVIRONMENT IN WHICH ORGANIZATIONS HAVE THE OPPORTUNITY TO TRANSFORM



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22

We need to chose a human agenda

WORK AS HUMANS

Re-architect the flow of work to reflect how humans naturally work

Outcome driven

Integrated

Fluid

Non-linear routines

Workgroup-oriented

Connected

Creating value



Inclusiveness

Emotional intelligence

Challenging

Experimenting Conceptual thinking

Drive Risk taking

Emphasize enduring capabilities of the humans doing the work

PUT HUMAN WORK
AT THE
FOREFRONT

Leaders must adapt to the unique challenges of the coming years

Trust Builders

Establish principles and embrace values which foster trust between the employee and employer

Purpose Creators

Define organizational purpose to forge meaningful connections between employees and the broader organization

Ecosystem Orchestrators

Create a well-defined ecosystem that drives the organization's strategy



Work-Life Advocates

Demonstrate a commitment to well-being to influence well-being behaviors within your organization

Connection Facilitators

Design the physical and digital – "phy-gital" – workplace to foster an environment built to thrive in the hybrid reality

Leading with AUTHENTICITY will enable leaders to embrace these identities

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Let's get to work.

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Thank you!



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